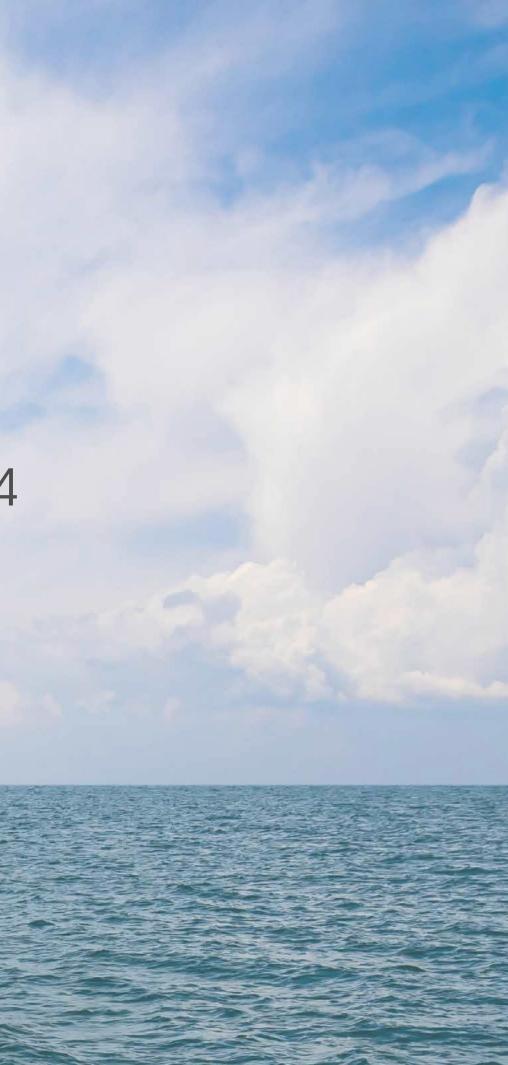


CRANCHI YACHTS

COMPANY PROFILE 2024





Cranchi Yachts is the Italian brand synonymous for technological excellence in the motor pleasure boat sector. The Shipyard has continued its independence since 1870.

Always at the top of the company, the Cranchi family shares the property with the Monzino family.

Today Cranchi Yachts produces yachts up to 25 meters, with cutting-edge materials and technologies that are a point of reference for the sector.



MILESTONES

| 1866 | Giovanni Cranchi opens his first shipyard on the shores of Lake Como. | 1997 | The Marine Test (Cranchi range, is |
|-------------|---|-------------|---|
| 1870 | Company registration: the history of Cranchi Yachts officially begins | 2006 | The Shipyard is t |
| 1932 | Two generations have passed: the Shipyard is now in Brienno, where the mass production of wooden boats will begin. | 2009 | Seventy Plant 4, the highest level |
| 1970 | Tullio Monzino enters into partnership with Aldo Cranchi, representative of the 4th generation of Cranchi. | | assembly lines of to 80 feet. |
| | The yard is now in Piantedo, and here it grows in space and production capacity. The production of fiberglass boats starts in the new factory. | 2020 | 150 years of hist anniversary with |
| | Innovation never stops: in design, in the choice of materials, in production processes. | | |
| | | 2022 | Cranchi Cares Sa refitting, pre-deli |
| 1993 | Creation of Cantiere Nautico Cranchi USA LLC, a company 100% controlled by Cantiere Nautico Cranchi Spa, with the aim of developing the brand's activities throughout the American continent. | | rentting, pre-den |





Company Profile

st Center, a 3,000 m² dock for water tests of the entire , is inaugurated in Friuli.

s transformed into a capital company.

4, the factory for the production of pleasure boats with vel of automation in the world, comes into operation. The s of the new factory allow the mass production of yachts up

istory. Cranchi Yachts celebrates the extraordinary the presentation of its new flagship, Cranchi Settantotto.

Sardinia enters into business: a new facilty dedicated to elivery and dry storage.

MISSION

Cranchi Yachts' activity is aimed at the production of high quality motor boats with excellent marine performance, reliability and high safety standards.

Strengthened by a history and a centuries-old tradition and with an eye always projected towards the future, the company aims to achieve constant and long-term growth.

Sustainable growth, to be achieved through the offer of excellent quality yachts, targeted investments in innovation and research and the development of strong and lasting partnerships with suppliers and with all those who contribute to the production and distribution of products.





MASTERS OF OUR FUTURE

STRENGTHENING OF ASSETS

RENEWAL AND EXPANSION OF THE PORTFOLIO

R&D investments Marine & Service Centers Division Development Internationalization of the brand Development and support to the sales network

A complete range from 26 to 78 feet



Company Profile

SUSTAINABLE GROWTH

Value creation Long-term sustainability

TOP QUALITY

Quality is the key to conquer new market shares and to retain customers. The factors that ensure the quality and reliability of Cranchi models:

- a highly automated production system
- healthy, functional and tidy work environments
- plants with controlled humidity and temperature to guarantee the best working conditions and the best structural performance of the products
- detailed planning of each production phase
- involvement of management and skilled labor





TECHNOLOGICAL EXCELLENCE

Over the years the Shipyard has developed a production model that is unmatched in the yachting sector.

A competitive advantage constantly increased through:

- investments in facilities and technologies
- research into innovative and increasingly sustainable materials
- collaboration with partners and suppliers involved in the development and testing of new technological solutions





DESIGN AND ENGINEERING

The Shipyard's commitment is focused at the same time on design and engineering **to efficiently create yachts with great appeal** and original features capable of responding ideally to new market needs.





ENVIRONMENTAL SUSTAINABILITY

For Cranchi Yachts, environmental sustainability is a priority. A natural attitude for those who have always turned their thoughts to the future and build products that live in contact with the sea and natural elements.

The Shipyard invests to improve the quality of the work environment, the performance of the boats and their eco-compatibility:

- sustainable production processes
- greater durability of the boats, with drastic reduction of disposable materials
- reduction of fuel consumption and experimentation in the use of alternative energy





A WIN-WIN PARTNERSHIP MODEL

The Shipyard favours long-lasting relationships with its technical and commercial partners involving them in its growth path. According to a model of strong mutuality and maximum loyalty, Cranchi Yachts undertakes to support the growth of its partners by stimulating and promoting their activities, suggesting new opportunities and offering to accompany the partners in the implementation of their strategies and in the development of the most innovative solutions.

The importance in financial, industrial and know-how terms is always for the benefit of the Shipyard and its partners.





PRODUCT PORTFOLIO

11

| FLAGSHIP | SETTANTOTTO |
|-----------|-------------|
| FLYBRIDGE | SESSANTASE |
| | SESSANTADU |
| | CINQUANTA |
| CORSA | SESSANTASE |

Little market Aller and all

| SOFT TOP | 60 ST |
|---------------|--------|
| HARD TOP | 60 HT |
| | M44 HT |
| SPORT CRUISER | Z35 |

| UXURY TENDER | A62 LUXURY |
|--------------|-------------|
| | A46 LUXURY |
| | E26 CLASSIC |
| | E26 RIDER |
| AY CRUISER | E30 ENDURA |
| | |

. it is a company to a

WATCH THE VIDEO





Company Profile

THE FLAGSHIP INSPIRED COLLECTION

O 78

TTE 67

UE 62 NEW 2024

TRE 53 NEW PROJECT

TTE 67 CORSA NEW 2024



Standings.

THE HARD TOP & SPORT CRUISER COLLECTION



THE LUXURY TENDER COLLECTION

TENDER NEW PROJECT

TENDER



NCE

FACILITIES MANUFACTURING & OPERATIONS

The production of Cranchi yachts is totally Made in Italy and is concentrated in two factories in Lombardy.



PIANTEDO PLANT 1

Production boats up to 44 feet Headquarters Research Development Department Purchase Department Spare Department

Total area: 70,000 m² / Covered area: 36,000 m²

SEVENTY PLANT 2 Production of boats up to 80 feet

Total area: 140,000 m² / Covered area: 30,000 m²



FACILITIES / TEST CENTRE

MARINE TEST CENTRE SAN GIORGIO DI NOGARO (UD)

Internal Test Centre Showroom Customer Lounge Cranchi Atelier (Customisation programme)

Sea trials: the whole range, all year round.

The flagship among the pre-sales services of Cranchi Yachts, the Marine Test Center offers the opportunity for dealers and their customers to try out the range models in the water in a private and exclusive context, easily accessible from Venice airports and Trieste.

Total area: 75,000 m² / Covered area: 3,000 m² / Water area: 1,500 m²





CRANCHI CARES ADRIATIC SEA



DARSENA BELLAGIO

Refitting Centre Pre Delivery Inspection **Delivery Centre** Dock

The facility known as Darsena Bellagio is a modern marina that is open all year round, offering video surveillance, mooring assistance, toilets and showers. It has over 100 berths, with dock fingers with columns for electricity, water and a fire-extinguishing system. The Darsena marina is also equipped with travel lift (100 tons), special trolleys for moving hulls between the yards and the hangars and a large covered area spanning 2,400 m² which is dedicated to refitting services and customer support.



CRANCHI CARES SARDINIA



CALA SACCAIA

Refitting Centre Pre Delivery Inspection **Delivery Centre**

The new Cranchi Cares facility is located in Cala Saccaia, very close to Olbia and Sardinia's Costa Smeralda.

A team of technicians trained by the Cranchi shipyard operates in the facility with access to the best modern equipment, including travel lift (120 tons) and special trolleys for the safe handling of hulls.



GLOBAL BRAND



Countries with dealership



Showrooms, sales and assistance centers



Company Profile

70+

Countries with Cranchi Yachts owners





CANTIERE NAUTICO CRANCHI® S.p.A. HEADOFFICES & PIANTEDO PLANT 1 23010 PIANTEDO (SO) - Via Nazionale, 1319 - Italia Share capital / Capitale sociale i.v. Euro 5.000.000 Intrastate VAT. / C.F. - P.IVA 00070470141